CAPABILITY STATEMENT

Ways of Excellence

Change Management · Leadership Development · Corporate Training

NYC CERTIFIED M/WBE

contact@yinkaadegbenle.com
waysofexcellence.com

20+	900+	40+	12+	90–95%
Years of experience	Professionals trained	Organizations served	CEOs coached	Participant satisfaction

Company Overview

Ways of Excellence is a leadership development, organizational development and corporate training firm. We help organizations lead change, develop leaders and build cultures of professionalism, service and integrity. Every program is tailored through a needs assessment and personally delivered by our founder, Yinka Adegbenle, MBA, PMP.

Core Competencies

- Change management (ADKAR, Kotter)
- Executive coaching
- Organizational development
- Employee engagement
- Emotional intelligence
- Leadership development
- Corporate training and facilitation
- Strategic planning facilitation
- Professionalism and service
- Program management (PMP)

Past Performance

Fortune 1000 HR services company. Respectful workplace and communication training for 125 employees and managers in a single session.

16,000-employee hospital system. Six-program development series for 200+ staff during an organizational transformation.

Major regional electric utility. Career development and challenging-conversations programs for 65 employees.

State court system. Professional wellbeing program for 42 judges, attorneys and court staff.

NASDAQ-listed biotechnology company. Critical thinking and performance management programs for 77 professionals.

Baldwin Public Library, New York. Full-capacity Mastering Excellence lecture for 34 professionals: 100% rated Excellent or Very Good; presenter knowledge 4.92 out of 5.

Award-winning New York catering company. Nine-month business transformation delivering a 75% return on investment within six months.

Several engagements delivered as an associate facilitator for a national corporate training firm.

Differentiators

Founder-led. Every engagement is designed and delivered by our founder.

Diagnostic-first. Tailored to each client's culture, goals and real scenarios.

Interactive. Role play, practice and personal action plans, not lectures.

Proven frameworks. Built on two published books on excellence and character.

Company Data

Ways of Excellence LLC

Founded 2019 · Baldwin, New York

NYC Certified M/WBE #MWCERT2025-816

UEI: L88XV5NRXSP4 · CAGE: 95TF1

Delivery: in person, virtual, hybrid

Founder

Yinka Adegbenle, MBA, PMP

MBA, International Business Relations, Long Island University

BA, Industrial Economics, University of Nottingham, UK

Project Management Professional · TEFL certified

Author, *Master Excellence* and *Joab, King David's Top General*

Began her career at Credit Suisse and Marsh & McLennan